

Message Text

UNCLASSIFIED

PAGE 01 BUCAR 00566 270014Z
ACTION EUR-12

INFO OCT-01 ISO-00 CCO-00 PASO-00 /013 W
-----039968 271842Z /66

R 260823Z JAN 78
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 7624
INFO USDOC WASHDC

UNCLAS BUCHAREST 0566

SECSTATE FOR EUR/EE/FROMOWITZ

E.O. 11652: N/A
TAGS: BTIO, RO
SUBJECT: SCHWITZER ENGINEERING CO NEGOTIATIONS WITH UZINEXPORT

TO: MR CANFIELD
SCHWITZER ENGINEERING CO
INDIANAPOLIS, INDIANA
TELEX 17381

FROM MINISTRY OF MACHINE BUILDING OFFICIAL I UNDERSTAND THAT
YOU IN FINAL STAGE OF CONTRACT NEGOTIATIONS WIOB UZINEXPORT
ON COOPERATION PROJECT FOR TURBOBLOWERS. IN MY MEETINGS
WITH FOREIGN TRADE MINISTRY, MACHINE BUILDING MINISTRY AND
UZINEXPORT OFFICIALS IT APPEARS THAT THIS IS HIGH PRIORITY
PROJECT AND THAT ROMANIANS ARE IMPRESSED WITH SCHWITZER.
IT ALSO APPEARS THAT IF SCHWITZER WERE TO SHOW MORE
FLEXIBILITY (THIS IS A QSBTE), I.E. COME DOWN IN PRICE SOMEWHAT,
THAT CONTRACT WOULD BE YOURS. HOWEVER, ROMANIANS NOW FEEL
THAT IN YOUR NEGOTIATIONS WITH THEM THAT YOU'RE MOVING IN
WRONG DIRECTION. ROMANIANS WOULD LIKE YOU TO MAKE
ANOTHER VISIT HERE FOR SOME ADDITIONAL
NEGOTIATIONS. THEY WOULD APPRECIATE HEARING ONE WAY OR
ANOTHER FROM YOU BY FEBRUARY 3. I TRUST THAT THE FOREGOING

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IS OF INTEREST TO YOU. EMIL CASTRO, COMMERCIAL ATTACHE
AMERICAN EMBASSY
BUCHAREST ROMANIA

REQUEST USDOC/BEWT/TDA FOLLOW UP WITH SCHWITZER ON THIS.
AGGREY

NOTE BY OC/T: PASSED ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BUCHAR00566
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780041-0397
Format: TEL
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780121/aaaaariw.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: be4809e0-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3712369
Secure: OPEN
Status: NATIVE
Subject: SCHWITZER ENGINEERING CO NEGOTIATIONS WITH UZINEXPORT TO: MR CANFIELD SCHWITZER ENGINEERING CO
TAGS: BTIO, RO
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/be4809e0-c288-dd11-92da-001cc4696bcc
Review Markings:
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